

EOR or CCS – a chicken or egg question

Ian Phillips – Director, CO2 Infrastructure

CO2 DeepStore CO2DeepStore - A CCS Developer

- CO2DeepStore is a UK company
 Petrofac
 - founded in 2007 and based in Aberdeen
 - focussed entirely on creating, developing and operating CO₂ transportation and storage projects as Operator and / or investment partners
 - acquired 100% by Petrofac Limited in April 2010

- - A Co-Investing Energy Services Business
 - Designs / Builds / Operates onshore and offshore facilities
- Company profile (2010 Annual Report)
 - Revenues US\$4.4 billion
 - Net cash \$1.1 billion
 - FTSE 100 Market cap US\$7.4 billion (March 2011)
 - 15,000+ employees
 - 5 major operating centres
 - 19 further offices worldwide

Attractive proposition

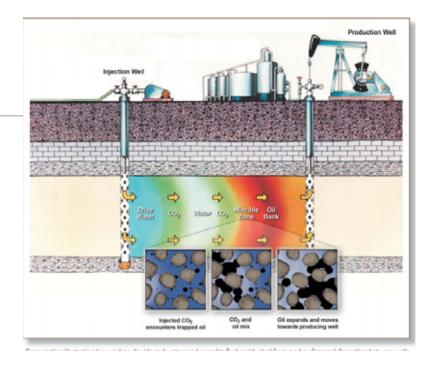
- -Very common in USA
- -Involves large oil company balance sheets
- -Engages large oil company technical know-how
- -Minimises "transition" challenges
 - Petroleum-licence-to-CCS-use of pore space

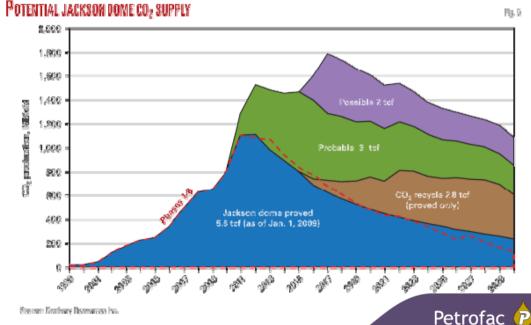
Result

- Globally governments / academics / industry watchers
 expect this to happen widely to lead CCS investment
 - In the USA this is what is happening



- EOR is
 - Well established
 - Works well
- Predominantly in the USA
 - ~50 million tonnes per annum
 CO2 injected
 - -~350-400,000 bbls/day
 - 5% of US production
 - Estimated 240 billion barrels potential reserves
- EOR needs a lot of CO₂
 - -~1/3 tonne new CO₂ per bbl

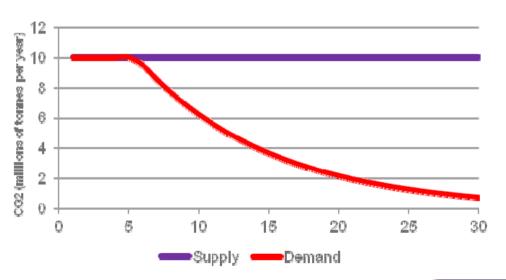




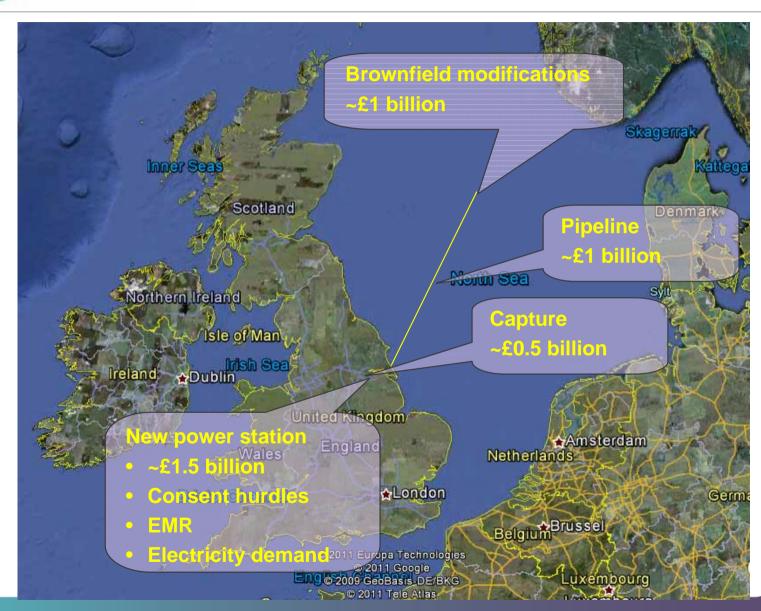
CO2 DeepStore Issues facing offshore EOR

- CO₂ Supply
 - Need significant volumes (millions of tonnes per annum)
 - not currently available in NW Europe
 - Uncertain until injection happening
 - Most likely CO₂ source is large point-source
 - Power station / industrial process
 - Take profile doesn't match supply profiles
 - Demand declines as CO₂ cycled
 - Supply essential flat and long term





CO2 DeepStore Costs associated with offshore EOR



CO2 DeepStore Synchronous investment unlikely

- Power station
 - Major generator investment decision
- Capture and transportation
 - Major capital programmes may not be same company's
- Platform and wells
 - Large oil company investment decision
 - Significant reservoir uncertainty
- Major planetary alignment required for this to happen



CO2 DeepStore Conclusion

- CCS to storage will lead
 - Simpler (but large) projects fewer investors, less complexity
- EOR will follow
 - Supply proven major risk removed





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- There are challenges to the supply of CO2 for EOR in the N Sea
- EOR is proven technology
- The viability of EOR in the N Sea is all about economics and especially certainty of CO2 supply
- Early EOR concepts have significant CO2 supply uncertainty
- CCS project to storage will come first; this will enable subsequent EOR
- Synchronous investment decisions in 2 major projects (CCS and EOR) is not feasible